

Spring 2021 Lottery Hints & Course Information

> Lottery Processing

The lottery system will evaluate all of your **primary selections first**. If any of your primary selections are closed at the time your courses are evaluated **the system will only look at the corresponding alternate for the closed course**. If the alternate course is available and does not conflict with any primary courses you will then be registered into your alternate choice.

Primary Selections	Alternate Selections
Primary 1 New Priority Primary 1 Delete FINC-GB 3353 10 Law and Management of Financial Services Businesses in a Changing Environment Session: GB Evening Full Term Credits: 3 Dates: 09/21 - 12/14 Instructors: Days: Mon 6.00 PM - 9.15 PM Added by Administrator. You may move the course. Class Validated Class Validated	Alternate 1a New Priority Alternate 1a Delete FINC-GB 3125 10 Corporate Strategy and Finance in Entertainment and Media Session: GB Evening 1st Half Credits: 1.5 Dates: 09/21 - 11/02 Instructors: Smith, T Days: Mon 6.00 PM - 9.00 PM Added by Administrator. You may move the course.
Primary 2 New Priority Primary 2 Delete BSPA-GB 2300 10 Real Estate Transactions Session: GB Evening Full Term Credits: 3 Dates: 09/23 - 12/16 Instructors: Calderon, J Days: Wed 6.00 PM - 9.00 PM Added by Administrator. You may move the course. Class Validated Class Validated	Alternate 1b New Priority Alternate 1b Delete FINC-GB 3126 10 Financial Analysis in Telecom, Media & Technology Session: GB Evening 2nd Half Credits: 1.5 Dates: 11/09 - 12/14 Instructors: Cha, T Days: Mon 6.00 PM - 9.00 PM Added by Administrator. You may move the course.
Primary 3 New Priority Primary 3 Delete MGMT-GB 2327 S1 Managing the Growing Company Session: GB Evening Full Term Credits: 3 Dates: 09/26 - 12/19 Instructors: Okun, G Days: Sat 1.00 PM - 4.00 PM Added by Administrator. You may move the course. Class Validated Class Validated	Alternate 2a New Priority Alternate 2a Delete ACCT-GB 2303 10 An Integrated Approach to Financial Statement Analysis Session: GB Evening Full Term Credits: 3 Dates: 09/23 - 12/16 Instructors: Ronen, J Days: Wed 6.00 PM - 9.00 PM Added by Administrator. You may move the course.
	Alternate 3a New Priority Alternate 3a Delete MGMT-GB 2353 S1 Managing Change Session: GB Evening Full Term Credits: 3 Dates: 09/26 - 12/19 Instructors: Lechner, A Days: Sat 1.00 PM - 4.00 PM Added by Administrator. You may move the course.

IMPORTANT: Be sure to select alternate courses! In the event that your primary selection is closed alternate selections will be evaluated for availability and increase your odds of getting a full schedule.

Alternates <

You may select two 1.5-credit alternates for a 3-credit course, however, the system **will not permit** you to select a 3-credit alternate for a 1.5 credit course. If you would like to do so, please submit your lottery selections **without** the 3-credit alternate and email your alternate request to registrn@stern.nyu.edu.

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HELPFUL HINT: To minimize conflicts between primaries and alternates try to select alternates that are scheduled at the same time as the corresponding primary selection.

For Example: Looking at the selections above, if your primary 2 selection is closed the system will place you in your alternate 2 selection (unless the course is also closed). If your alternate 2 selection were a Monday 6:00 PM course the system would detect a conflict with your Primary 1 selection and would be unable to register you.

Spring 2021 Lottery Hints & Course Information (Continued)

> By Application Courses

For more information on these courses and how to apply, please visit our Course Announcements page.
(<https://www.stern.nyu.edu/portal-partners/registrar/course-information/course-announcements>)

By Application Courses

Course Number	Class Title
FINC-GB 3320	Managing Investment Funds
MKTG-GB 2312	The Craft and Commerce of Cinema: Cannes Film Festival

Courses Capacities <

Except for the courses listed below, the maximum enrollment capacity in electives are generally set between 50-70.

PLEASE NOTE:

This list is **not** inclusive of all term offerings and enrollment capacities are subject to change.

Subject/Catalog#	Class Title	Approximate Enrollment Capacity	Subject/Catalog#	Class Title	Approximate Enrollment Capacity
ACCT-GB 2303	An Integrated Approach to Fina	35	MGMT-GB 2161	Negotiating Complex Transactio	25
ACCT-GB 3304	Modeling Financial Statements	35	MGMT-GB 2164	Adv Neg: Complex Transactions	40
BSPA-GB 2305	Sustainability for Competitive	38	MGMT-GB 2308	Venture Bldg for Entrepreneurs	35
BSPA-GB 2308	Driving Market Solutions for C	37	MGMT-GB 2340	Global Strategy	35
BSPA-GB 2314	Business Law	35	MGMT-GB 3128	Advanced Strategy Analysis	20-40
BSPA-GB 3110 (all sections)	Work, Wisdom, and Happiness	30	MGMT-GB 3155	Technology Innovation Strategy	40
COR2-GB 3101 (all sections)	Professional Responsibility	35-40	MGMT-GB 3306	Consulting Practice	35
ECON-GB 2355	Behavioral Economics: Decision	45	MGMT-GB 3321	Developing Managerial Skills	35
ECON-GB 2374	Healthcare Markets	35	MGMT-GB 3333	Business Start-Up Practicum	30
FINC-GB 2302	Corporate Finance	300+	MGMT-GB 3335	Foundations of Entrepreneurshi	35
FINC-GB 2334	Financial Service Industry	35	MKTG-GB 2116	The Business of Producing: Ent	35
FINC-GB 2360	Sustainable Finance	40	MKTG-GB 2120	Movie Marketing and Distributi	35
FINC-GB 3129	Behaviorial and Experimental F	40	MKTG-GB 2128	Consultative Selling	45
FINC-GB 3173	Venture Capital Financing	40	MKTG-GB 2130	Innovation in Pharmaceutical/B	35
FINC-GB 3176	Topics in Investments	40	MKTG-GB 2173	New Media in Marketing	45
FINC-GB 3196	Mergers and Acquisitions	45	MKTG-GB 2192	Strategic Foresight and Predic	35
FINC-GB 3199	Case Studies in Bankruptcy & R	35	MKTG-GB 2326	Luxury Marketing	35
FINC-GB 3306	Credit Risk & Bankruptcy	40	MKTG-GB 2344	Data Driven Decision Making: M	35
FINC-GB 3324	Digital Currency, Blockchains	75	MKTG-GB 2350	Marketing Planning & Strategy	40
FINC-GB 3331	Valuation	300+	MKTG-GB 2353	Pricing	40
FINC-GB 3348	Investing for Environmental an	35	MKTG-GB 2368	Consulting Lab: Branding & Inn	30
FINC-GB 3384	Emerging Financial Markets	40	MKTG-GB 2376	Next Gen Fashion	35
ALL MCOM-GB Courses	--	30	OPMG-GB 2360	Real Estate Development and En	45
MGMT-GB 2100	Inclusive Leadership	35	TECH-GB 2134	R Programming for Data	45
MGMT-GB 2113	The Strategist	35	TECH-GB 2135 (all sections)	Programming in Python	40
MGMT-GB 2129	Founding a Startup	20	TECH-GB 2318	Digital Strategy	45
MGMT-GB 2159 (all sections)	Collaboration, Conflict, and N	40	TECH-GB 2332	Managing a High Tech Company	40
			TECH-GB 2346	Dealing With Data	40