

Fall 2021 Electives That Closed During Lottery

* All graduating MBAs received a seat.

Course Number	Session	Title	Instructor	Enrollment Capacity	Total Requested as Primary
* BSPA-GB 2305	Evening	Sustainability for Competitive Advantage	Rifkin,Sophie Waskow	36	42
* ECON-GB 2156	Day	Beyond Behavioural Economics	King,Mervyn A	15	25
* FINC-GB 2347	Evening	Climate Finance: An Economic and Financial Approach to Climate Change	Stroebel,Johannes C	37	37
FINC-GB 3365	Day	Private Equity Finance	Schwed,Gustavo R	55	78
* INTA-GB 2306	Day	Business Drivers: An Analytical Framework	Gode,Dhananjay	52	65
* MGMT-GB 2129	Day - 1st Half	Founding a Startup	Kagan,Jeremy H	38	44
* MGMT-GB 2161	Evening - 2nd Half	Negotiating Complex Transactions With Executives and Lawyers	Freeman,Seth	24	23
* MGMT-GB 3323	Evening	Game Theory	Seamans,Robert C	53	55
* MKTG-GB 2123	Evening - 2nd Half	Deal Making and Business Development in Media	Walker,Joshua Wesley	37	35
MKTG-GB 2192	Evening - 2nd Half	Strategic Foresight and Predicting the Future of Technology	Webb,Amy	45	51
* MKTG-GB 2193	Evening - 2nd Half	Tech Product Management II	Breen,Andy	49	85
* MKTG-GB 2344	Day	Data Driven Decision Making: Managerial	Singh,Vishal P	39	44
* MKTG-GB 2368	Evening	Consulting Lab: Branding & Innovation	Gormley,Frances P	30	38
* MKTG-GB 2370	Evening	New Products	Muller,Eitan	39	50
* TECH-GB 2131	Evening - 1st Half	High Tech Entrepreneurship	Papadimitriou,Thanos	7	10
* TECH-GB 3332	Evening	Introduction to AI & Its Applications in Business	Tuzhilin,Alexander S	52	55

Please keep in mind this information is from a previous term. Demand for individual courses may fluctuate from term to term.