

Fall 2022 Electives That Closed During Lottery

Course Number	Section	Session	Title	Instructor	Instruction Mode	Enrollment Capacity	Total Requested as Primary
BSPA-GB 2305	10	Evening	Sustainability for Competitive Advantage	Rifkin,Sophie Waskow	Online	40	57
BSPA-GB 2306	01	Day	Social Entrepreneurship in Sustainable Food Business	Taparia,Hans	In-Person	20	21
BSPA-GB 3110	01	Day - 2nd Half	Work, Wisdom, and Happiness	Haidt,Jonathan D	In-Person	55	93
BSPA-GB 3110	10	Evening - 1st Half	Work, Wisdom, and Happiness	Haidt,Jonathan D	In-Person	55	87
DBIN-GB 3110	D1		DBi Costa Rica: Sustainable Business in Latin America		In-Person	40	38
DBIN-GB 3313	D1		DBi New Zealand		In-Person	40	77
DBIN-GB 3314	D1		DBi Israel		In-Person	40	54
DBIN-GB 3315	D1		DBi Australia (Sydney)		In-Person	40	57
DBIN-GB 3318	D1		DBi South Africa (Cape Town)		In-Person	40	106
FINC-GB 2328	10	Evening	Real Estate Data Science, Artificial Intelligence, and Machine Learning	Chandan,Sameer	In-Person	30	27
FINC-GB 2382	10	Evening	Global Value Investing	Sherman,David K	In-Person	50	48
FINC-GB 3146	10	Evening - 1st Half	Activist Investing	Litt,Jonathan I	In-Person	20	24
FINC-GB 3324	10	Evening	Digital Currency, Blockchains & the Future of the Financial Services Industry	D'Souza,Ian C	In-Person	60	129
FINC-GB 3365	01	Day	Private Equity Finance	Schwed,Gustavo R	In-Person	60	89
FINC-GB 3365	10	Evening	Private Equity Finance	Schwed,Gustavo R	In-Person	60	68
MCOM-GB 2106	10	Evening - 2nd Half	Improvisation for Effective Leadership	Purdy,David A.	In-Person	30	47
MGMT-GB 2100	10	Evening - 2nd Half	Inclusive Leadership	Weisberg,Anne C	Online	40	39
MGMT-GB 2159	01	Day - 1st Half	Collaboration, Conflict, and Negotiation	Kilduff,Gavin J.	In-Person	40	53
MGMT-GB 2161	10	Evening - 2nd Half	Negotiating Complex Transactions With Executives and Lawyers	Freeman,Seth	In-Person	24	26
MGMT-GB 2340	10	Evening	Global Strategy	Perkins,Susan Elaine	Online	60	79
MGMT-GB 2353	10	Evening	Managing Change	Lechner,Anat	Online	60	60
MGMT-GB 3155	01	Day - 1st Half	Technology Innovation Strategy	Schilling,Melissa A	In-Person	50	59
MGMT-GB 3321	10	Evening	Developing Managerial Skills	Chugh,Dolly	In-Person	48	48
MKTG-GB 2123	10	Evening - 2nd Half	Deal Making and Business Development in Media	Walker,Joshua Wesley	In-Person	55	63
MKTG-GB 2128	I1	Intensive	Consultative Selling	Krawitz,Jeffrey	In-Person	40	41

MKTG-GB 2133	10	Evening - 2nd Half	Digitalization and Society: The Fourth Industrial Revolution	Krushel,Kenneth J	In-Person	50	57
MKTG-GB 2173	10	Evening - 1st Half	New Media in Marketing	Edis,Jamyn G	In-Person	50	50
MKTG-GB 2191	10	Evening - 1st Half	Tech Product Management	Hester-Reilly,Holly	In-Person	60	72
MKTG-GB 2193	10	Evening - 2nd Half	Tech Product Management II	Breen,Andy	In-Person	60	87
MKTG-GB 2323	01	Day	Marketing and Sustainability	Bollinger,Bryan K	In-Person	50	47
MKTG-GB 2368	10	Evening	Consulting Lab: Branding & Innovation	Gormley,Frances P	In-Person	30	35
MKTG-GB 2370	10	Evening	New Products	Muller,Eitan	In-Person	39	50
TECH-GB 2131	10	Evening - 1st Half	High Tech Entrepreneurship	Papadimitriou,Thanos	In-Person	20	22

Please keep in mind this information is from a previous term. Demand for individual courses may fluctuate from term to term.