

Spring 2024 Electives That Closed During Lottery

Course Number	Section	Session	Long Class Title	Instructor	Instruction Mode	Enrollment Capacity	Total Selected as Primary
BSPA-GB.2305	20	GB Day FT	Sustainability for Competitive Advantage	Whelan,Hortense H	In-Person	40	44
BSPA-GB.2331	30	GB Eve FT	Law and Business and Human Rights	Posner, Michael H	In-Person	21	36
BSPA-GB.3110	30	GB Eve 2 H	Work, Wisdom, and Happiness	Dewji,Mira	Online	40	42
BSPA-GB.3318	30	GB Eve FT	Corporate Governance	Brenner, Karen	In-Person	20	30
DBIN-GB.3103	D1	Special	DBi Argentina		In-Person	40	90
DBIN-GB.3111	D1	GB Exclude	DBi Italy (Luxury Retail & Branding)		In-Person	35	80
DBIN-GB.3115	D1	GB Exclude	DBi Spain		In-Person	40	50
DBIN-GB.3118	D1	Special	DBi Morocco & North Africa		In-Person	40	57
DBIN-GB.3120	D1	GB Exclude	DBi Germany		In-Person	38	40
DBIN-GB.3124	D1	Special	DBi France		In-Person	40	55
ECON-GB.2190	W1	GB Intens	Emerging Economies	Foudy,Joseph F	Online	50	56
FINC-GB.2302	30	GB Eve FT	Corporate Finance	Schmeits,Anjolein	Online	70	87
FINC-GB.2375	20	GB Day FT	Managing Climate, Cyber, Geopolitical, and Financial Risk	Berner,Richard	Online	30	35
FINC-GB.3306	30	GB Eve FT	Credit Risk & Bankruptcy	Acharya,Viral V	In-Person	30	30
FINC-GB.3345	30	GB Eve FT	Law and Business of Corporate Transactions	Rosenfeld/Steinberg	In-Person	17	20
FINC-GB.3365	20	GB Day FT	Private Equity Finance	Schwed,Gustavo R	In-Person	65	108
INTA-GB.3314	F1	GB Eve FT	Fashion & Luxury Solutions	Beckman,Marc	In-Person	30	30
MCOM-GB.2106	20	GB Day 2 H	Improvisation for Effective Leadership	Purdy,David A.	In-Person	30	42
MCOM-GB.2106	30	GB Eve 2 H	Improvisation for Effective Leadership	Purdy,David A.	Online	30	41
MCOM-GB.2129	20	GB Day 2 H	Engage Your Audience	Lennard,Diane	In-Person	30	52
MCOM-GB.2129	30	GB Eve 1 H	Engage Your Audience	Lennard,Diane	In-Person	30	72
MCOM-GB.3112	20	GB Day 1 H	Difficult Conversations	Wynn,Jennifer Nicole	In-Person	30	62
MCOM-GB.3113	30	GB Eve 1 H	Inclusive Conversations	Wynn,Jennifer Nicole	Online	30	40
MCOM-GB.3311	30	GB Eve FT	Communication for Consultants	Hanssen,Brian M	In-Person	30	37
MGMT-GB.2107	30	GB Eve 2 H	Career	Welch,Suzanne	In-Person	40	79
MGMT-GB.2107	31	GB Eve 2 H	Career	Welch,Suzanne	In-Person	40	82
MGMT-GB.2159	21	GB Day 1 H	Collaboration, Conflict, and Negotiation	Freeman,Seth	In-Person	40	93
MGMT-GB.2161	30	GB Eve 2 H	Negotiating Complex Transactions With Executives and Lawyers	Freeman,Seth	In-Person	24	38
MGMT-GB.2164	30	GB Eve 2 H	Advanced Topics in Negotiation: Corporate Deals, Decisions, and Diplomacy	Freeman,Seth	In-Person	40	52
MGMT-GB.2308	30	GB Eve FT	Venture Building for Entrepreneurs and Intrapreneurs	Schwartz,Geoffrey	In-Person	30	51
MGMT-GB.2312	30	GB Eve FT	Biotechnology Industry, Structure and Strategy	Kranzler,Jay D	Online	30	33
MGMT-GB.2332	20	GB Day FT	Managing a High Tech Company: The CEO perspective	Rim,Jihoon	In-Person	45	62
MGMT-GB.3155	30	GB Eve 1 H	Technology Innovation Strategy	Prescott,Brett	In-Person	50	52
MGMT-GB.3155	W1	GB Intens	Technology Innovation Strategy	Prescott,Brett	Online	50	93
MKTG-GB.2193	30	GB Eve 2 H	Tech Product Management II	Breen,Andy	In-Person	60	72
MKTG-GB.2368	30	GB Eve FT	Consulting Lab: Branding & Innovation	Gormley,Frances P	In-Person	30	39