

# Spring 2022 Lottery Hints & Course Information

## > Lottery Processing

The lottery system will evaluate all of your **primary selections first**. If any of your primary selections are closed at the time your courses are evaluated **the system will only look at the corresponding alternate for the closed course**. If the alternate course is available and does not conflict with any primary courses you will then be registered into your alternate choice.

Primary Selections	Alternate Selections
<p><b>Primary 1</b> Primary 1 New Priority Primary 1 Delete</p> <p>ECON-GB 2374 30 Healthcare Markets Session: GB Evening Full Term Credits: 3 Dates: 02/09 - 05/04 Instructors: Instructor Dickstein, M Days: Wed 6.00 PM - 9.00 PM Class Validated Class Validated</p>	<p><b>Alternate 1a</b> Alternate 1a New Priority Alternate 1a Delete</p> <p>FINC-GB 3129 30 Behavioral and Experimental Finance Session: GB Evening 1st Half Credits: 1.5 Dates: 02/10 - 03/24 Instructors: Instructor D'Souza, I Days: Thu 6.00 PM - 9.00 PM</p>
<p><b>Primary 2</b> Primary 2 New Priority Primary 2 Delete</p> <p>BSPA-GB 2304 30 Social Entrepreneurship &amp; Sustainable Development Session: GB Evening Full Term Credits: 3 Dates: 02/10 - 05/05 Instructors: Instructor Davis, S Days: Thu 6.00 PM - 9.00 PM Class Validated Class Validated</p> <p>If your Primary 2 selection is closed the system will ONLY look at your Alternate 2a selection</p>	<p><b>Alternate 1b</b> Alternate 1b New Priority Alternate 1b Delete</p> <p>ACCT-GB 3124 20 Accounting for Sustainability Session: GB Day 2nd Half Credits: 1.5 Dates: 03/30 - 05/09 Instructors: Instructor Bonacchi, M Days: Mon, Wed 3.30 PM - 4.45 PM</p>
<p><b>Primary 3</b> Primary 3 New Priority Primary 3 Delete</p> <p>MGMT-GB 2327 21 Managing the Growing Company Session: GB Day Full Term Credits: 3 Dates: 01/31 - 05/09 Instructors: Instructor Okun, G Days: Mon, Wed 10.30 AM - 11.50 AM Class Validated Class Validated</p>	<p><b>Alternate 2a</b> Alternate 2a New Priority Alternate 2a Delete</p> <p>FINC-GB 3331 20 Valuation Session: GB Day Full Term Credits: 3 Dates: 01/31 - 05/09 Instructors: Instructor Damodaran, A Days: Mon, Wed 1.30 PM - 2.50 PM</p>
	<p><b>Alternate 3a</b> Alternate 3a New Priority Alternate 3a Delete</p> <p>FINC-GB 3384 S1 Emerging Financial Markets Session: GB Evening Full Term Credits: 3 Dates: 02/12 - 05/07 Instructors: Instructor Graham, S Days: Sat 9.00 AM - 12.00 PM</p>

**IMPORTANT:** Be sure to select alternate courses! In the event that your primary selection is closed alternate selections will be evaluated for availability and increase your odds of getting a full schedule.

## Alternates <

You may select two 1.5-credit alternates for a 3-credit course, however, the system **will not permit** you to select a 3-credit alternate for a 1.5 credit course. If you would like to do so, please submit your lottery selections **without** the 3-credit alternate and email your alternate request to [registrn@stern.nyu.edu](mailto:registrn@stern.nyu.edu).

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<p><b>Primary 2</b> Primary 2 New Priority Primary 2 Delete</p> <p>BSPA-GB 2304 30 Social Entrepreneurship &amp; Sustainable Development Session: GB Evening Full Term Credits: 3 Dates: 02/10 - 05/05 Instructors: Instructor Davis, S Days: Thu 6.00 PM - 9.00 PM Class Validated Class Validated</p>	<p><b>Alternate 1b</b> Alternate 1b New Priority Alternate 1b Delete</p> <p>ACCT-GB 3124 20 Accounting for Sustainability Session: GB Day 2nd Half Credits: 1.5 Dates: 03/30 - 05/09 Instructors: Instructor Bonacchi, M Days: Mon, Wed 3.30 PM - 4.45 PM</p>
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**HELPFUL HINT:** To minimize conflicts between primaries and alternates try to select alternates that are scheduled at the same time as the corresponding primary selection.

**For Example:** Looking at the selections above, if your primary 2 selection is closed the system will place you in your alternate 2 selection (unless the course is also closed). If your alternate 2 selection were a Monday 6:00 PM course the system would detect a conflict with your Primary 1 selection and would be unable to register you.

# Spring 2022 Lottery Hints & Course Information (Continued)

## > By Application Courses

For more information on these courses and how to apply, please visit our Course Announcements page.  
(<https://www.stern.nyu.edu/portal-partners/registrar/course-information/course-announcements>)

### By Application Courses

Course Number	Class Title
FINC-GB 3320	Managing Investment Funds (MPSIF)
OPMG-GB 2312	Operations in Panama: A Man, A Plan, A Canal: Panama
MKTG-GB 2313	The Craft and Commerce of Cinema: Cannes Film Festival

## Courses Capacities <

Except for the courses listed below, the maximum enrollment capacity in electives are generally set between 50-70.

### PLEASE NOTE:

This list is **not** inclusive of all term offerings and enrollment capacities are subject to change. Additionally, capacities may be lower due to COVID-19 restrictions.

Subject/Catalog#	Class Title	Approximate Enrollment Capacity	Subject/Catalog#	Class Title	Approximate Enrollment Capacity
BSPA-GB 2304	Social Entrepreneurship & Sust	35	MGMT-GB 2312	Biotechnology Industry, Struct	25
BSPA-GB 2305	Sustainability for Competitive	35	MGMT-GB 2340	Global Strategy	35
BSPA-GB 2308	Driving Market Solutions for C	35	MGMT-GB 3306	Consulting Practice	30
BSPA-GB 3110 (All Sections)	Work, Wisdom, and Happiness	30	MGMT-GB 3333	Business Start-Up Practicum	20
COR2-GB 3101 (All Sections)	Professional Responsibility	35-40	MGMT-GB 3356	Design Thinking for Managers	35
ECON-GB 2345	The Business of Platforms, Net	35	MKTG-GB 2116	The Business of Producing: Ent	35
FINC-GB 2302	Corporate Finance	300+	MKTG-GB 2119	Entertainment and Media Indust	35
FINC-GB 2334	The Financial Services Industr	40	MKTG-GB 2120	Movie Marketing and Distributi	35
FINC-GB 2360	Sustainable Finance	40	MKTG-GB 2125	Digital Media Innovation	100
FINC-GB 3196	Mergers and Acquisitions	40	MKTG-GB 2128	Consultative Selling	35
FINC-GB 3320	Managing Investment Funds	25	MKTG-GB 2130	Innovation in Pharmaceutical/B	40
FINC-GB 3331	Valuation	300+	MKTG-GB 2192	Strategic Foresight and Predic	40
FINC-GB 3333	Debt Instruments and Markets	35	MKTG-GB 2326	Luxury Marketing	40
FINC-GB 3348	Investing for Environmental an	35	MKTG-GB 2350	Marketing Planning & Strategy	35
ALL MCOM-GB Courses	--	30	MKTG-GB 2368	Consulting Lab: Branding & Inn	30
MGMT-GB 2100	Inclusive Leadership	35	MKTG-GB 2376	Next Gen Fashion	35
MGMT-GB 2159 (All Sections)	Collaboration, Conflict, and N	40	TECH-GB 2134	R Programming for Data	35
MGMT-GB 2161	Negotiating Complex Transactio	25	TECH-GB 2135 (All Sections)	Programming in Python	30-40
MGMT-GB 2164	Adv Neg: Complex Transactions	40	TECH-GB 2345	Tech and the City: Customer-Ce	30
MGMT-GB 2308	Venture Bldg for Entrepreneurs	35	TECH-GB 2385	Energy Tech, Biz & Regulations	15
			TECH-GB 3145	Healthcare Transformation, Dat	35